Alternative & Distressed Investing Summit 2023

29 MARCH @ STAMFORD BRIDGE STADIUM LONDON

Unlocking Value in Alternatives and Distressed Investing: An International Conference for Meeting and Networking with Industry Leaders

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DDC

WWW.DDC-FINANCIAL.COM

ABOUT THE ALTERNATIVE & DISTRESSED INVESTING SUMMIT

Experience a day of powerful networking and thought-provoking discussions on the diverse aspects of the global alternative and distressed investment industry. Utilize our exclusive 1:1 meeting platform, integrated into the event app, to connect with leading allocators, funds, GPs, LPs, and industry experts from the debt and alternative investment sectors.

Curated with a strong investor focus, this program is designed for a global audience of private and institutional investors, banks, fund managers, real estate firms, technology solution providers, leading advisory firms, and other key stakeholders. Key topics of discussion include valuations and returns, future predictions, fund structuring, regulations, top market picks, and market outlooks, among others.

Join us at Stamford Bridge Stadium, West London's premier conference venue, on March 29, 2023, for a day of unparalleled insights and connections.

By the numbers - 29 March in London

400+	100+	1000+	91%
Participants	International Speakers	1:1 meetings	of participants are C-Level Executives

The Meeting Platform

Our **signature 1:1 meeting platform** is tailored to give you the chance to network with pre-approved, relevant contacts, making it effortless for you to connect and schedule meetings with the people you want to meet.

An **on-site help-desk team** is available to assist you throughout the day, directing you to your meetings and providing dedicated numbered tables. This guarantees a comfortable and confidential setting for conducting business meetings and fostering meaningful conversations.

Attendees can be confident that they will have a productive and valuable experience at the event.

Thought leaders include

Fotis Kourmousis
Exec of Board of Directors
HFSF, GR

Alexander Wit
Managing Partner
Phi Asset Management, ES

David Roca
Head of European Origination
Oak Hill Advisors, UK

Mark Tsang
Managing Director
StepStone Group, UK

George Kountouris
Senior Advisor
Invel, Jersey

Eduardo Garcia
Senior Investment Officer
IFC, USA

Obediah Ayton
Partner
Synaptech Capital, UAE

Michael Borisov
CIO & Portfolio Manager
Leon Investments, CY

Guillermo Barquín
Corporate Development
Deva Capital, UK

Pankaj Gupta
Founder & Co-CEO
Gulf Islamic Investments, UAE

Girish Sharan Sinha
CEO
ARC, IN

Volkert Reig Schmidt
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iLS London - Milan, IT

Mustafa van Hien
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M&G Investments, UK

Adam Young
Head of Investments
Hoist Finance, UK

Clarence Dixon
Global Head of Loan Services
CBRE, UK

Per Wimmer
CEO
Wimmer Family Office, UK

Agustin Martin
Head of European Credit
BBVA, UK

Enrica Landolfi
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HSBC, IT

Pedro Guizzo
Founding Partner
IVIX Value Creation, BR

Lúcio Feijó Lopes
Partner
Feijó Lopes Advogados, BR

Frédéric Goblet
Partner & Co-Founder
Ascot Investments, BE

Rafael Gonzalo
Partner
LCM Partners, UK

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Managing Partner
A.A.K Law Firm, GR

Dr. George Mountis
Managing Partner
Delfi Partners & Co. Europe

Carlos Catraio
Member Board of Directors
BrD (Brassil Distressed), BR

Manuel Enrich
Chief Investor Relations Officer
Ahora Asset Management, ES

Martin Machon
CEO
APS Holding, CZ

Benjamin Bornstein
Partner
Three Line Capital, USA

BrD BRASIL DISTRESSED

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We are a Brazilian company that specializes in investing in the rights of "distressed" credits, which we acquire at a discount to their face value. Our focus is on the corporate segment and we are active across the entire Brazilian territory. Our priority is to find investment opportunities that offer returns higher than the average of the financial market. We are committed to maximizing the value of these distressed assets for our clients and investors through strategic management and targeted investments.

EUROPEAN DATAWAREHOUSE

SPECIALIST SPONSOR

European DataWarehouse GmbH is part of the ABS Loan Level Data initiative established by the European Central Bank that is engaged in providing data warehousing services and full disclosure for investors in asset-backed securities. It provides an open platform for users to access asset-backed security data.

AHORA Asset Management

ASSET MANAGEMENT SPONSOR

Ahora Asset Management is a specialized real estate management and investment platform, focused on maximizing profitability through actively managed portfolios. We specialize in the management of real estate portfolios that are scattered and/or have legal problems, such as NPLs and REOs. We are experts in capitalizing on opportunities in the market and maximizing returns for our clients. Additionally, we are dedicated to maintaining the highest standards of corporate social responsibility and reputation management for our clients.

FeijóLopes advogados.

LEGAL SPONSOR

Feijó Lopes Advogados is a Brazilian leading law firm which has assisted foreign investors in over US$ 20 billion in alternative assets and structured finance transactions in Brazil. It assists several high profile foreign clients in connection with their (i) acquisition of any class of distressed assets in Brazil, including non performing loans (NPLs); (ii) investments in Brazil, including private credit, equity or any other type of transaction; (iii) litigation, negotiation and credit recovery proceedings related to their investments in Brazil; and (iv) tax, compliance, environment, structured finance, and any other legal demand needed in Brazil.

A | A | K International Legal Services

LEGAL SPONSOR

AAK International Legal Services is a law office established in Athens in 2015. Our office engages both in international and domestic legal issues focused on Taxation. AAK's philosophy is to deliver client-tailored legal and tax services regarding inbound and outbound trade and investments connected to Greece. Our services are addressed to private sector firms, start ups and developing entrepreneurships as well as third country individuals and entities aiming to establish in EU.

iLS London Milan

LEGAL SPONSOR

iLS is a group of Italian attorneys who share similar beliefs and complementing areas of expertise, united by a shared professional mindset. Our partners come from reputable international and Italian legal firms, boast significant experience in their specific practices, and are highly respected in the industry for the excellence of their counsel.

WIBEATS GROUP REAL ESTATE

ASSET MANAGEMENT SPONSOR

WIBEATS is an independent Asset Management and Loans Service groups, highly specialised in the selection, management and sale of performing and non-performing real estate portfolios.The Group's mission is to assist national and international institutional investors in expanding into the Italian real estate market thanks to its organisation and award-winning know-how in the management of complex real estate assets. WIBEATS support as well Banks and servicers in the management and/or disposal of their real estate portfolios.

APS

ASSET MANAGEMENT SPONSOR

APS Group is an Alternative Asset Management Firm. With assets under advisement totaling over 9.4 billion euros, we are a leading player in the industry. Our primary focus is on the European market, where we have built a reputation for our expertise and ability to generate strong returns for our clients. We strive to provide our clients with the highest level of service and to be a trusted partner in achieving their investment goals.

If you would like to get involved as a **sponsor,** please contact us at +420 222 535 535 or email Helena Noskova at helena.noskova@ddc-financial.com

Snapshot of confirmed companies in attendance include

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Banca Intesa Sanpaolo	Wimmer Family Office	Novo Banco	Oak Hill Advisors
Ahora Asset Management	Three Line Capital	Hoist Finance	Albatris
Nomura	Blue Coast Capital	HSBC	Leon Investments
Synaptech Capital	Gulf Islamic Investments	RKS Asset Management	Kommunalkredit Austria
European DataWarehouse	IVIX Value Creation	Deva Capital	Tennor Holding
KKR	Spectra Investments	BNP Paribas	Cerberus Capital
Arrow Global LLC	StepStone Group	Deutsche Bank	Invel Real Estate Advisors
BBVA	Santander Asset Management	DPM Advisors India	Enel Group
ASREC India Limited	Blackrock	Rain Tree Capital Management	British Business Investments
Wibeats Group	APS Group	iLS London - Milan	Gallo Family Office
Illimity Bank	Bullears Investments	Marriott Group	VTB Bank Europe
Deloitte	Banco Sabadell	The Asia Group	Hellenic Financial Stability Fund
A.A.K Law Firm	Feijó Lopes Advogados	Titan Family Office	National Bank of Greece
Apricity Finance	Findango	M&G Investments	EOS Group
Lloyds Banking Group	Day One Technologies	Citibank	NatWest Group
CCA Law Firm	Franklin Templeton	Northern Trust Corporation	Taurus Ibérica

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The program is currently in the process of being refined. As it is still a work in progress, it is subject to some minor changes.

09:00	TRACK 1 **PANEL: The Role of Distressed & Alternatives in a Diversified Portfolio** The panel will provide an analysis of current developments such as the Ukraine war and China's zero-Covid strategy and their implications for the economic outlook in Europe and beyond. It will also delve into the current policy and regulatory challenges that are shaping investment strategies. The panel will examine the debt market development based on possible macro scenarios and will discuss evolving strategies and considerations for portfolio diversification.
09:45	TRACK 1 **PRESENTATION: Launch of the ECB's New NPL Templates** European DataWarehouse's CEO shares a comprehensive update on the ECB's latest bid at standardisation
10:00	TRACK 1 **PANEL: NPL Portfolios & REO Deals in Southern Europe** The panel will focus on the current state of non-performing loans (NPLs) and real estate owned (REO) deals in Southern Europe. The panelists will discuss the impact of strong macro headwinds on liquidity and pricing, as well as any new types of assets that have come to market. They will also examine which sectors have been particularly affected by recent and ongoing crises and what new trends have emerged in specific sub-sectors. The panel will also explore the changes that NPL investors are making in light of the increased cost of borrowing and high inflationary environment. Additionally, the panel will discuss the market's behavior after the recent spate of large deals, key opportunities for 2023 and the sectors of emerging interest for investors.
10:00	TRACK 2 **PANEL: Driving ESG Principles in Debt & Alternatives Investing** The panel will explore the concept of Environmental, Social, and Governance (ESG) principles and their role in the distressed and alternative markets. The panelists will discuss what constitutes 'green' and how ESG principles can create value for investors searching for yield. They will also examine how firms are driving ESG through their organizations and the potential for new revenue streams as ESG becomes mainstream. The panel will also explore the role of portfolio optimization and responsible investing in meeting various environmental goals and the impact of the Corporate Sustainability Reporting Directive (CSRD) on company accountability and the industry as a whole.
10:45	**Coffee Break & the start of 1:1 Meetings**
11:15	TRACK 1 **PANEL: Alternatives - Family Office Views** This panel will focus on the growing trend of family offices increasing their allocation to alternative assets such as private debt, real estate, and renewables. The panelists will discuss where they perceive the best opportunities to be and how they view the current distressed debt market. They will also share their insights on the growing size and sophistication of family offices and how they can be leveraged as both limited partner investors and co-investors in alternative investments. The panel will also discuss on how best to engage with family offices as both an investor and a potential partner in alternative investments.
12:00	TRACK 1 **PRESENTATION: Emerging Distressed Asset Classes** The distressed crypto market is attracting some of the largest names in distressed investing. What are the strategies at play here and what other asset classes are drawing investor attention?
12:15	TRACK 1 **PANEL: CRE Investment Update in the UK and Western Europe** The panel will provide expert insights and outlooks for commercial real estate (CRE) investing, with a focus on the state of play in office, retail, and industrial real estate in the UK and Western Europe. The panelists will discuss the upcoming outlooks for the region and whether to expect a recovery or a recession. They will also discuss the trends in the commercial real estate market, specifically focusing on unsecured loans.
12:15	TRACK 2 **PANEL: Tourism & Hospitality** The panel will explore the tourism and hospitality industry as an alternative investment prospect. The panelists will discuss how market forces have reshaped both investor and consumer behaviors, and whether ongoing inflationary pressures have presented new opportunities. They will also examine the actions that owners and issuers are taking to attract investment, such as restructuring facilities and services to match current and anticipated needs. Additionally, the panel will examine the impact on the credit side of the industry, specifically discussing the status of banks and funds in light of a potential slowdown in demand.
13:00	**Networking Lunch**

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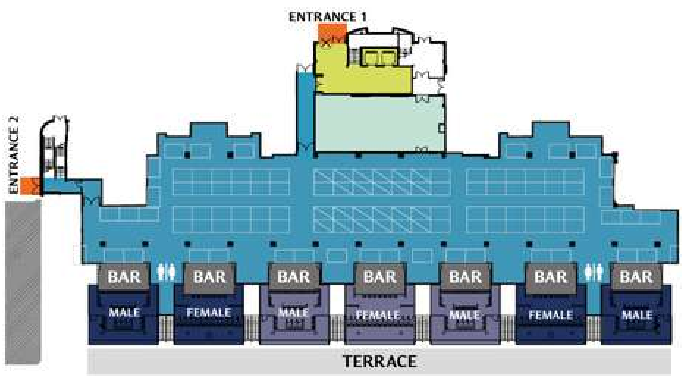
14:00	TRACK 1 **PANEL: Alternative & Debt Trading in the Middle East** The panel will focus on the opportunities and challenges of alternative and debt trading in the region. With over $4.8 trillion in assets under management, sovereign wealth funds and ultra-high net worth individuals in the Middle East have a growing appetite for alternative investments. The panelists will discuss which asset classes are attracting the most interest and why. They will also discuss the changes in insolvency laws and the recent high-profile restructuring cases that have encouraged growth in the region. However, challenges remain. The panel will also explore the current barriers facing distressed debt trading in the Middle East, such as the less flexible nature of Islamic debt compared to other jurisdictions which may make it less attractive to conventional debt buyers.
14:00	TRACK 2 **PANEL: Distressed Investing Brazil: Opportunities, Risks and Perspectives** The panel will provide an overview of the current state of distressed investing in Brazil. The panelists will discuss the current driving factors and outlooks in the historically resilient non-performing loan (NPL) investing market in Brazil. They will also examine the challenges presented by inflation and the investment strategies being used to navigate an inflationary environment. Additionally, the panel will discuss China's growing influence in Latin America and how it affects NPLs and distressed investing in the region. The panel will also focus on the analysis of the macro and micro environments that drive distressed credit market in Brazil.
14:45	TRACK 1 **PANEL: Evolution of the NPL Secondary Market** The panel will explore the ways in which past, present and future market factors have shaped and continue to shape the secondary market for non-performing loans (NPLs). The panelists will discuss how the secondary market can be a powerful avenue for funds and companies. They will also examine the current defining factors that influence this prominent marketplace. The panel will also explore the ongoing impact of GP-led transactions as the market determines the balance between retaining valuable assets and providing liquidity to limited partners. The panelists will also discuss how high-performing portfolios are being constructed and managed in line with fast-evolving competitive markets and world events.
15:30	TRACK 1 **PANEL: Market Focus - Italy** The panel will provide an overview of the latest market developments in Italy, including potential extension of Government support (GACS), the rising cost base, and expectations for the rest of 2023. The panelists will discuss Stage 2 loan and UTP (unlikely to pay) coming into strong focus for market players and their potential impact. They will also provide an update on the current state of play with the secondary market in Italy. The panel will also focus on the current investment trends, opportunities and challenges of Italy's NPL market.
15:30	TRACK 2 **PANEL: Private Equity Trends and Untapped Value Opportunities** The panel will focus on the private equity fund market development relative to distressed investing and operational turnarounds. The panelists will discuss how private equity firms are adapting and building more robust operations, adding value through diversification. They will also examine the challenges that are being encountered in a rising-rate environment, in terms of investing and fundraising. It will also explore the key regulatory considerations that private equity firms take into account as decision drivers. The panel will provide an overview of the current private equity trends, opportunities, and challenges, as well as a glimpse of the future possibilities in the industry.
16:15	**Coffee Break & 1:1 Meetings**
16:45	TRACK 1 **PANEL: Outlooks on European Servicing** The panel will focus on the current state of servicing in Europe and how it has been impacted by current economic conditions. The panelists will discuss the servicers' ability to perform recovery over the last 6 months and the outlook for 2023. They will also examine how servicers have adapted their business models to compete in a crowded market and how their businesses will continue to evolve in order to differentiate. The panel will also address the challenges of achieving good recovery rates in specific regions represented on the panel, as well as the use of technology innovations in the recovery of different asset classes. Additionally, they will discuss the measures servicers are taking to remain agile, client-focused, and well-versed in mass customization.
16:45	TRACK 2 **PANEL: Opportunity Growth in the US Market** The panel will focus on the current state of the US market for distressed debt and the opportunities for growth in various asset classes. The panelists will discuss the recent fundraising efforts by fund managers and the growing pile of distressed debt that signals another US default wave. They will also examine in which asset classes the pockets of opportunity are expected to surface. It will also discuss the new players entering the distressed market, such as the hedge funds, and the reasons why different types of investors are being attracted to the market.
17:30	TRACK 1 **PANEL: Emerging Strategies among Fund Managers - Investor Insights** During this panel, industry experts will provide an in-depth examination of emerging investment strategies, as well as the capital structure and due diligence factors that are influencing investor appetite in 2023. Attendees will gain valuable insights into the direction of distressed funds in Europe and learn about where alternative investors are looking for new opportunities.

Chelsea Football Club
Stamford Bridge
Fulham Road
London, SW61HS

The home of the Chelsea Football Club, one of London's most unique and versatile meetings and events venues. Stamford Bridge is conveniently located in West London, and easily accessible of transport. The Alternative Investment Summit 2023 will be on the doorstep of some of London's most iconic attractions.



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eOS	Allianz	Cerved	CARVAL INVESTORS	EUROPEAN DATAWAREHOUSE	QUALCO	SS&C INTRALINKS	DLA PIPER
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DDC Summits specialises in creating high quality events which bring together top-level investors, asset managers, servicers and related players in the NPL and distressed debt sector of the financial market.

Debt Business.

5,500+

READERS

DDC Financial's proprietary publication, Debt Business Magazine (DBM), is the first source of information for the world's most active leaders, executives and managers in this market.

Investorm.

52,000+

MEMBERS

INVESTORM is committed to helping organisations save time and money by connecting verified decision makers within a safe and vetted business environment that simplifies deal sourcing for leading investors & managers around the world.

THE TEAM

DDC Financial Group is a world leading intelligence platform for the distressed debt market. DDC connects investors and managers through a robust combination of technology tools and in-person events. With a global network of over 40,000 key players in this space, we have been delivering impactful and insightful events since 2015 in locations including London, Boston, Athens, Prague, Madrid, Miami, Stockholm, Bucharest and Kyiv.

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